



FAQ

Why shall I try to Join/Apply for the Internship Camp?

Because it is an unique cool Experience, you have the possibility to work in an international environment , work in team, do a really profitable certified work experience in Marketing, International trade, Sales, Business Development, learn a new language, develop either Hard/SoftSkills, discover Sicilian culture, stunning places, very tasty and affordable food and pizza, amazing beaches, meet new people/friends., create connection. Because it is an unforgettable life experience. Don't you think so ? Look the video here [here](#) .Or have a look at our Youtube Channel

Why we should send our students if I am a School/University/Teacher/Parent ?

Because we take care a lot about your Student/Son/Daughter

Because we are a super reliable partner

Because we work with the main Universities/Business School of France and Europe/WorldWide

Because we have experience of work with many different Business schools and Universities from 2009.

Because we are a Consulting, Training, Tourism company

Because of our idea to connect people

Because we promote the School Partner in TV, LinkedIn, Facebook, Radio, News Papers, Web sites.

It is not enough?

Because we are business people and we have a deep experience in many industries and many sectors

Because we are passionate people

Because we think to know what kind of skills students should develop to have success in the life: passion, methods, leadership qualities, Team Building and Hard Skills and specially Soft Skills

Not enough?

Because we certified the quality of the stage, and that the work of the student involves in value-added activities.

Because we monitor the quality, organize follow ups and surveys during the internship to check that everything is going well

Because we speak with the students daily, organize extra activities together

Because we like sharing our knowledge about the business (sharing not teaching): "Share your knowledge it is the way to achieve immortality"

Because this is not a school and it is not a Master, it is more: it is The Internship Camp by STSicily

What does the Internship Camp by STSicily mean?

The Internship Camp is a profitable internship experience that involves a maximum of 40 students that live in the same village and work in the different companies in various sectors, but share the same methodology of work or carry on similar specific internationalization projects. The students develop and deepen their skills in marketing and commercial prospecting fields, create lists of database, team building, and practice or learn a new language, enjoy Italian lifestyle, attend sightseeing tours and several local events, and at the same time cooperate with other colleagues from diverse Business Schools from the different countries. One of our main goals is to develop a European or even a World Wide Identity of connecting people.



Is Italian language a must?

No, knowledge of Italian language is not mandatory at all (but always an advantage). Basic English level is necessary to communicate, attend the interview, work and understand the tasks. We organize also the Italian language courses as well as English advanced /Business courses.

Who is the Internship Camp addressed to?

If you are a student (male or female) of BTS International Trade, or you study in a Business School, or you are study Marketing, Sales, Commercial, Digital Marketing, Business Strategy, or similar, or you wish to give a big jump to your personal career, you are ambitious, curious to discover new country, learn a new language, you are the Ideal candidate for us. We offer two kind of Internship:

Internship Camp "Beginner": first work company experience, age 18-21, first year of the University.
Internship Camp Professional: already some internship or work experience, you will be managing in a few weeks the "Beginner" Students, possibly budget, tasks etc. you will get a new experience in the manager position in a very short time.

How can I participate of the Internship Camp?

You have to apply by sending your CV as well as 1 min. Video about yourself. After that we proceed with an Interview via Skype, singular or in group. The places are limited

What is included in the price of the Internship Camp?

With the aim to maximize the experience and minimize the cost we offer a package of :

- ✓ Accommodation close to the working place, bus and train station, beach, supermarkets, cafes
- ✓ Transportation from/to the Airport or car if necessary
- ✓ Sicilian style resume revision
- ✓ Interview preparation workshop
- ✓ Guaranteed profitable Internship placement
- ✓ Pre-departure information and advice
- ✓ Welcome orientation
- ✓ Assistance with social security, bank account etc.
- ✓ Internet access & mail holding service
- ✓ Support and monitoring throughout the duration of the program
- ✓ Tutoring during the duration of the program
- ✓ Certification at the end of stage
- ✓ Business English/ advanced English or Italian Course ** (ask a details Program)
- ✓ Possibility to attend a various program of the local events Organized ***(ask details)



Where the Camp is located?

The location of the Internship Camp is in Balestrate, an authentic Sicilian Village, between Palermo and Trapani Airport, ca. 30 min drive. The village is an excellent starting point for daytrips in the area. Some examples of places of interest (including historic sites) that can be easily reached (and where we organize tours):

1. Segesta: a beautiful temple and an amphitheater on top of a hill, overlooking the Gulf of Castellammare
2. Erice, a medieval town 750 meters high upon a rocky mountain. Great views, nice town and famous for its marzipan and couscous
3. Marsala, the city itself (in the morning: visiting the market), its museums, the salt pans and Spanish windmills and the Island of Mozia with a historic art museum
4. Monreale, most beautiful Cathedral in the area (from the inside): magnificent mosaics and a nice cloister
5. Palermo: we'll show you the most beautiful road to this amazing city
6. Cefalù, a medieval coastal town with its sandy beach.
7. Trapani: a picturesque harbor and historic center and a starting point for a trip to the islands of Favignana, Levanzo and Marettimo
8. Gibelina and Gibellina nuova: A town destroyed by the 1968 earthquake and completely rebuilt throwing overboard all building regulations: you'll find here a great diversity in building styles and a lot of art
9. Castellammare del Golfo: a coastal town with a charming harbor.
10. Scopello: a pleasant place to have a drink, enjoy the local dish "pane cunzatu" and visit the famous "Tonnara".
11. Nature reserve Lo Zingaro: take a long walk in this beautiful area and enjoy the view of the Gulf of Castellammare

Where is my place to stay/sleep located?

We offer self catering accommodations all close to each other, in double /triple bedrooms, In the center of Balestrate Village, close (ca. 5 min walking distance) to the sandy Beach, supermarkets, local food markets, restaurants, shops, train and bus station, and other facilities, and not more than 5 min walking distance from place to work so you don't have get crazy to reach the place of work and further more all the students are living close to each other in they ray of 500 meters for easy going out. It sounds like a dream. Isn't it? It is. If you (for some reason) wish or need to have a private room, you have to send a special request.

Who I will share the House with?

Usually you share the house with the same group of classmates of your School and/ or (rare) with another group of classmates of the other school. Each house is up to 2/3 to 6 , 8 maximum persons.



Is it possible to choose the accommodation or organize one by yourself?

This is an Internship Camp: It is NOT possible to choose or organize the accommodation separate from the program. All the accommodations are chosen carefully, are comfortable and well equipped, close to each other, in the center of the village, close to the working places, etc. For Instance click [here](#). If you have specific needs, you can inform us.

Is it allowed to have guests in the accommodation?

Yes, only if it was agreed with us in advance! In any case, your friend, relatives, parents who want to visit you, can get a discount and special rate that is only valid for Stsicily Stage Students. Also other benefits like special rates for transfer, car rent and tours etc.

Is the English/Italian course or the Business Course compulsory?

Although a few students have a deep knowledge of English, for the most of them, the English is not enough for work. That's why we decided to include the course once a week during the period of internship. To download the program please have a look at the home page.

Is it possible to choose the company/ place of work ?

If you wish to have a list of the partner companies, please ask in advance. All chosen companies are medium size, where you easily can understand the business and the procedure and "Jump" quickly in to work. We have created a strong methodology that we use and it doesn't depend on the kind of company. It is standardized for all and starts with a Brainstorming Analysis and Market definition, development of the contact list of the potential clients, send a commercial letter, calls, work with social Media and so on. If you get the placement, we confirm your Place in the camp and sign the agreement with your school. The company will be assigned based on your preferences and availability.

What kind of activities I will do in the Company?

You will carry on the Main Marketing Prospecting Commercial Project and in the mean time, work on different kind of activities. To get an idea, visit our Home page.



How many hours I will work for week? I will have extra time to do something else?

We know that you are students, and this is not only a work experience and you wish to enjoy your time in Sicily. For this reason the maximum number of the hours that you work is 35 per week. Usually is less. We like you to work by results or by task: if you finish or complete the task before, you are off.

Will I have a Salary?

Although the internship is unpaid, according to school, we define a Variable salary of 10 % of Sales or Prize base on results. Are you a hard worker? You will be rewarded.

What kind of events I can join?

To have an idea about the local events, please visit our Home Page and download the calendar. Every year, we do a new calendar. Some of them are free like tour guide in the Big Cities (you pay only the bus tickets), other are extremely priceless (for you only).

Is it true that life in Sicily is cheaper, than in the other countries?

Yes, it is! According to Numbeo (link [here](#)) , Palermo City is 40% less expensive then Paris. Consider that Balestrate Village is 30% less expensive then Palermo. So make your calculation©

How many years does the Internship Camp exist?

We have been working with Foreign Schools and Universities from 2010 having not more then 2 students. If you consider a “Camp” an internship with over 3 students, we started in 2016 with “The Bridge Project” and in the past 3 years we have been bringing an ever-growing group of French/European student-interns to Sicily: 4 students in 2016, 15 students in 2017, 30 in 2018, 40 in 2019

How much is it?

Although the quality of the experience is High, we keep the price down as much as possible and at the moment, the price is between 900 and 1300 Euro per month. The price difference depends on the period of the Camp, if it is in The Winter or in The Summer. We have also different Scholarships; this means that we or the company decide to cover a part of the cost.



Are there other benefits?

More than what we already offer? Yes ☺ We have been working on to create a network of restaurants, bars and other places where you can get a discount between 10 and 15%.

Is the application free?

To apply is free at the moment, but since we receive too many requests, it will be not for free in a few months. The cost will be 100 euro, but you will get it back. How? We will give you immediately a Voucher that if you join the Camp, you can use it as a payment. If you will not participate for some reason, you can use the 100 Euro to spend for your Holiday in Sicily (no expiry date) and that can be used as a present.

How long does it take to receive an answer about the stage?

After that you did all the selection process (cv, 1 min video, Skype interview, Video Group interview about school and motivation to join to The Internship Camp) we will give you an answer in not more then one week. If you get the placement, we confirm your Place in the camp and sign the agreement with your school. The company will be assigned based on your preferences and availability later.

What I need to take with me?

You need to take only clothes and toothbrush ☺. The houses are full equipment. Towel and sheets are provided. Also good Internet wi-fi. An Italian Dictionary would be recommend.

Which airport is the closest and how can I recognize you when I land in Sicily?

As mentioned, we are located in the middle between Palermo and Trapani airport. 30 min by car. You can have a look at the flights with www.skyscanner.net. Since you will inform us about your time of arrival, we will organize a pick up in the airport Then your Dream will begin. Have a look at this video of the previous students from last year LOOK [here](#)

How can recognize you when I land in Sicily?

Since you will inform about your time of arrival, we will organize a pick up. When you Exit to the airport you will see a Paper with is Written "ST SICILY". Then it will start your Dream. Have a look at this video of past students last year LOOK [here](#)

To paraphrase Phil Libin

There's lot of bad reasons to start an Internship Camp in Sicily. But there's only one good, legitimate reason, & I think you know what it is: it's to change the world!